

## 2012 Syngenta GreenTrust™ 365 Professional Turf Management Program

### PROGRAM ELIGIBILITY:

Professional Lawn Care Operators, Sports Turf Managers, Amenity Turf Managers and Sod Growers that purchase a minimum of \$5,000 worth of “Qualifying Products” during the Early Order Period (October 1, 2011 through February 29, 2012) (“Program Participants”) qualify for the GreenTrust 365 Professional Turf Management Program. Qualifying Products are all products listed on the 2012 GreenTrust 365 Turf Management Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

### PROGRAM DETAILS:

#### GreenTrust 365 Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products during the Program Year (October 1, 2011 through September 30, 2012). Program Participants’ yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below:

Dollar Value of Qualifying Products Purchased During the Early Order Period	Yearlong Rebate Percentage	Barricade® Brand Bonus Rebate Percentage
\$5,000 to < \$10,000	5%	5%
\$10,000 to < \$20,000	6%	
\$20,000 to < \$30,000	7%	
\$30,000 to < \$40,000	8%	
\$40,000 +	9%	

#### Barricade Brand Bonus Rebate

If a Program Participant meets the minimum \$5,000 purchase requirement described above, then they will also be eligible to earn a Barricade Brand Bonus Rebate. Such Program Participants may earn an additional 5% rebate on purchases of Barricade brand herbicides, including Barricade 65WG, Barricade 4FL, and Barricade on-fertilizer products, they make during the Program Year.

*Example:* If a Program Participant purchases Qualifying Products with a dollar value of \$35,000 during the Early Order Period, they will be eligible to earn an 8% rebate (13% on all Barricade brands) on those purchases and on all purchases of Qualifying Products they make on or before September 30, 2012.

#### Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2012. Payment will be due on July 9, 2012.



#### PLANET (Professional Landcare Network) Benefits

Program Participants are also eligible for benefits through PLANET. PLANET provides its members with a good business foundation to help them evaluate, plan and better manage their companies. New PLANET members can receive a 25% discount on membership dues. Current PLANET members can either receive a \$100 credit towards the 2012 Green Industry Great Escape or a 25% discount towards a single order from the PLANET online store (offer excludes certification items).

#### TERMS:

Program Participants may obtain the PLANET Benefits by calling 800-395-2522, x202 (Gail Rogers) and mentioning the Syngenta GreenTrust 365 Professional Turf Management Program. Redemption is contingent upon confirmation of Program Participant’s eligibility by Syngenta.

#### GREENTRUST 365 PROGRAM TERMS:

- All Program eligibilities and awards are subject to audit, and no rebates will be paid in the event of noncompliance with Program rules. Furthermore, Syngenta is not obligated to provide any rebates without first having received Program Participant’s payment for purchases in a timely manner.
- Rebates earned from purchases made during the Early Order Period will be paid by September 14, 2012. Rebates earned from purchases made after the Early Order Period through September 30, 2012 will be paid by November 30, 2012.
- Program Participants may redeem GreenTrust 365 Rebates for credit at a Syngenta Authorized Distributor/Agent/Retailer. This election can be made at [www.GreenTrust365.com/Rebate](http://www.GreenTrust365.com/Rebate).
- Barricade® on-fertilizer purchases will be included as a Qualifying Product. Dollar values for such purchases will be calculated as described on the 2012 GreenTrust 365 Professional Turf Management Worksheet. Barricade on-fertilizer purchases made from October 1, 2011 through May 31, 2012 count toward establishing the yearlong rebate percentage. Fax or mail Barricade on-fertilizer invoices by June 15, 2012 in order for such purchases to count toward establishing the GreenTrust 365 yearlong rebate percentage. Please fax or mail invoices to: Redemption Manager, Syngenta GreenTrust 365, Syngenta, P.O. Box 2787, Huntersville, NC 28070-2787, Fax: (800) 494-2634.
- Prices and terms for Syngenta Qualifying Distributor Products are determined by the Authorized Syngenta Distributor/Retailer. Prices and terms for Syngenta Qualifying Agency Products are determined by Syngenta.
- Syngenta reserves the right to modify or discontinue this Program at any time.

**Additional benefits of the Syngenta GreenTrust 365 Professional Turf Management Program are described at [www.GreenTrust365.com](http://www.GreenTrust365.com).**

**For any questions, please call your Syngenta territory manager, Authorized Syngenta Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit [www.GreenTrust365.com](http://www.GreenTrust365.com).**

## 2012 Syngenta GreenTrust™ 365 Professional Turf Management Program Worksheet

**Program Year:** October 1, 2011 through September 30, 2012

**Early Order Period:** October 1, 2011 through February 29, 2012

Qualifying Agency Products (Package Size)	Pkg Price for 2012 Program Year	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Avid® (1 gal)	\$ 595.00	x	=
Banner MAXX® II (1 gal)	\$ 211.00	x	=
Banner MAXX II LinkPak™ (10 gal)	\$ 2,060.00	x	=
Barricade® 4FL (1 gal)	\$ 142.00	x	=
Barricade 4FL (1 gal) Volume Discount ≥ 20 gal	\$ 137.00	x	=
Barricade 4FL LinkPak (10 gal)	\$ 1,370.00	x	=
Barricade 4FL LinkPak (10 gal) Volume Discount ≥ 20 gal	\$ 1,247.50	x	=
Barricade 4FL (30 gal)	\$ 3,562.50	x	=
Barricade 4FL (30 gal) Volume Discount ≥ 60 gal	\$ 3,195.00	x	=
Barricade 65WG (80 lb Drum)	\$ 1,620.00	x	=
Barricade 65WG (80 lb Drum) Volume Discount ≥ 320 lbs	\$ 1,380.00	x	=
Concert® II (2.5 gal)	\$ 190.00	x	=
Concert II (2.5 gal) Volume Discount ≥ 75 gal	\$ 171.00	x	=
Daconil Action™ (2.5 gal)	\$ 168.75	x	=
Daconil Action + Banner MAXX II Multipak	\$ 320.50	x	=
Daconil Action + Heritage® Multipak	\$ 670.00	x	=
Daconil ULTREX® (5 lb)	\$ 38.75	x	=
Daconil ULTREX (10 lb)	\$ 77.50	x	=
Daconil Weather Stik® (2.5 gal)	\$ 141.25	x	=
Daconil Zn® (2.5 gal)	\$ 115.00	x	=
Departure® (2.5 gal)	\$ 60.00	x	=
Departure (20 gal)	\$ 480.00	x	=
Headway® (1 gal)	\$ 411.00	x	=
Headway LinkPak (10 gal)	\$ 4,060.00	x	=
Heritage® WDG (1 lb)	\$ 313.00	x	=
Heritage WDG (6 lb)	\$ 1,878.00	x	=
Heritage TL (1 gal)	\$ 502.00	x	=
Heritage TL LinkPak (10 gal)	\$ 4,970.00	x	=
Instrata® (2.5 gal)	\$ 390.00	x	=
Instrata (2.5 gal) Volume Discount ≥ 25 gal	\$ 337.50	x	=
Medallion® 50 WP Bulk Pack (10 lb)	\$ 2,584.00	x	=
Meridian® 25WG (17 oz)	\$ 102.00	x	=
Meridian 25WG (408 oz)	\$ 2,350.08	x	=
Monument® 75WG (25 g)	\$ 240.00	x	=
Monument® 75WG (25 g) Volume Discount ≥ 250 g	\$ 215.00	x	=
Primo MAXX® (1 gal)	\$ 279.00	x	=
Primo MAXX LinkPak (10 gal)	\$ 2,740.00	x	=
Renown™ (2.5 gal)	\$ 507.50	x	=
Reward® (2.5 gal)	\$ 197.50	x	=
Reward (120 gal)	\$ 9,480.00	x	=
Subdue MAXX® (1 gal)	\$ 499.00	x	=
Subdue MAXX LinkPak (10 gal)	\$ 4,940.00	x	=
Tenacity® (8 oz)	\$ 52.00	x	=
Tenacity (1 gal)	\$ 736.00	x	=
Tenacity (1 gal) Volume Discount ≥ 8 gal	\$ 660.00	x	=
Trimmit® 2SC (2.5 gal)	\$ 995.00	x	=
Cool Season Pre/Post + Disease Solution <sup>1</sup>	\$ 2,400.00	x	=
Cool Season Pre/Post + Grub Solution <sup>2</sup>	\$ 2,400.00	x	=
Warm Season Pre/Post + Disease Solution <sup>3</sup>	\$ 2,400.00	x	=

Qualifying Distributor Products (Package Size)	Rebate Redemption Value for 2012 (per pkg)	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Avid (8 oz)	\$ 82.56	x	=
Avid (1 qt)	\$ 198.00	x	=
Award® (3 lb)	\$ 34.99	x	=
Award (25 lb)	\$ 240.00	x	=
Banner MAXX (1 pt)	\$ 37.20	x	=
Barricade 65WG (3 lb)	\$ 78.30	x	=
Barricade 65WG (10 lb)	\$ 261.00	x	=
Citation® (6 x 2.66 oz)	\$ 300.70	x	=
Endeavor® (6 x 2.5 oz)	\$ 136.08	x	=
Fusilade® (1 qt)	\$ 66.37	x	=
Headway G (30 lb)	\$ 54.00	x	=
Heritage (4 oz)	\$ 93.60	x	=
Heritage G (30 lb)	\$ 54.00	x	=
Medallion 50WP (8 oz)	\$ 155.71	x	=
Meridian 0.33G (40 lb)	\$ 67.20	x	=
Meridian 25WG (4 oz)	\$ 28.80	x	=
Pennant MAGNUM® (1 gal)	\$ 194.40	x	=
Pennant MAGNUM (30 gal)	\$ 4,572.00	x	=
Princep® Liquid (2.5 gal)	\$ 55.50	x	=
Reward (1 gal)	\$ 94.80	x	=
Scimitar® CS (1 pt)	\$ 71.74	x	=
Scimitar GC (1 qt)	\$ 142.27	x	=
Subdue® GR (25 lb)	\$ 108.60	x	=
Subdue MAXX (1 qt)	\$ 156.30	x	=
Trimmit 2SC (1 gal)	\$ 477.60	x	=

Barricade On-Fertilizer Products	Rebate Redemption Value (per lb of product)	Pounds of Product Purchased in Early Order Period	Qualifying Purchase Amount
Fertilizer with Barricade loads < .30%	\$ 0.05	x	=
Fertilizer with Barricade loads of .30% to < .40%	\$ 0.07	x	=
Fertilizer with Barricade loads of .40% and higher	\$ 0.09	x	=

Use the Rebate Calculator below to determine your potential GreenTrust 365 Rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Your total planned Early Order Purchases of Qualifying Products

The corresponding Rebate Percentage from the table on the GreenTrust 365 Professional Turf Management Program Form

Total potential Rebate from Early Order Purchases

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

### Payment Terms:

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by July 9, 2012. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Authorized Syngenta Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Sales Agent.

<sup>1</sup> The Cool Season Pre/Post + Disease Solution pallet is a combination of separately registered products: Barricade and Tenacity Herbicides and Headway Fungicide.

<sup>2</sup> The Cool Season Pre/Post + Grub Solution pallet is a combination of separately registered products: Barricade and Tenacity Herbicides and Meridian Insecticide.

<sup>3</sup> The Warm Season Pre/Post + Disease Solution pallet is a combination of separately registered products: Barricade and Monument Herbicides and Headway Fungicide.

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