

FMC Professional Solutions – 2011 Fall Early Order Program

Program Period: October 1, 2011 – November 30, 2011
 Qualifying Purchases Registered Online By: December 31, 2011
 Delivered and/or Invoiced By: November 30, 2011

For Professionals in Lawn, Golf, Sod, Sports Turf, and Nursery/ Greenhouse Markets
 (Vegetative Management markets are not included)

Complete the rebate form online at: www.fmcprosolutions.com/Home/Promotions.aspx
 by December 31st, 2011. Look for the FMC logo and click to register your purchase for the rebate.

Qualifying Products and Incentives

Qualifying Product	Minimum Qualifying Purchase	Incentive Per Unit 10/1/11 – 11/30/11	
Segway® Fungicide	1 unit	Beat the price increase & save \$10 per unit Extended Terms ¹ : June 20, 2012	
Echelon® 4SC	4 gallons (1 case)	\$20.00 per gallon	Qualifies for the Performance Assurance Program ²
Echelon 0.30% on Fertilizer	1 ton	\$25 per ton or 63¢ per bag	
Echelon 0.375% on Fertilizer		\$30 per ton or 75¢ per bag	
Echelon 0.50% on Fertilizer		\$40 per ton or \$1.00 per bag	
1. Agency products; terms defined in this program must be extended to end user 2. Performance Assurance Program: To qualify for the Performance Assurance Program, purchase Echelon 4SC or Echelon herbicide on fertilizer during the 2011 FMC Early Order Program and rest easy knowing that control of troublesome weeds is assured by FMC. For Performance Assurance Program details, visit us online at www.fmcprosolutions.com/GolfCourse/Products/Herbicides/PerformanceAssuranceProgram.aspx for full details.			

Program Requirements

- Qualifying products must be delivered and invoiced during the defined program period.
- Rebates will be paid only on customer purchases that meet the minimum qualifying purchase. Rebates will be calculated based on actual sales reported via online website registration. Customers cannot be combined to meet minimum qualifying purchases.
- For rebates on Echelon, distributor must report Echelon on fertilizer sales during the program period by December 31, 2011. Summary report is sufficient. FMC reserves the right to verify sales with actual invoices. Rebate payments to the end user will be made in June 2012.
- All accounts must be current in order to receive a rebate.
- FMC Corporation reserves the right to verify all claims for incentives under this program. In matters of discrepancy, including but not limited to, customer participation in broker sales of FMC products; FMC reserves the right of final decision. Customer will be required to forfeit any payments previously paid to it and will not qualify for any payments which may otherwise be due to it should FMC not be permitted to verify customer's claim.
- FMC reserves the right to withhold any pending rebates and/or bill for the return of previously paid rebates to any customer who fails to reach program requirements.
- No rebate will be paid on sales to unauthorized resellers.
- Taxes on earnings are the responsibility of the program participant

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